



AgVantage 2020 National Conference "Feed the Future"  
Hyatt Regency -Bloomington

SME = Subject Matter Expert. Updated 4/28/2020

Date	Time	Session Title	Session Description	Presenters	Location
Wednesday, June 17, 2020	8:00 8:15	Welcome	Welcome & Login & Logistics	Lisa & Jason	Ballroom 1
	8:15 9:15	Feed the Future of Technology	Hear Michelle's fantastic stories and how AgVantage Software is Feeding the Future of Technology.	Michelle Blomberg, CEO	Ballroom 1
	9:15 9:30	Break	Introduce upcoming sessions (5 min each)	Lisa & Theresa, Terri, Rod	Ballroom 1
	9:30 10:30	"Ag Shift"	Hear Mark's humorous message that delivers real-life, hands-on, relevant and practical wisdom.	Mark Mayfield, Keynote Speaker	Ballroom 1
	10:30 10:45	Break	Introduce upcoming sessions (5 min each)	Lisa & Kristin, Kristi, Dawn K	Ballroom 1
	10:45 12:00	What is AgVantage Edge? – Overview and Implementation	High-level overview of all Edge Products in production and in development, including Agronomy, Energy, Accounts Payable, Grain, Inventory, General Ledger, Payroll & Human Resources, Accounts Receivable, Customer Portal, Item Portal, and CRM	Theresa, Chuck, Dave H	Ballroom 2
		Grain Scale & Edge Loads Portal	PC Grain Scale features, Search & Edit tickets in EDGE Loads Portal	Rod, Brenda, Dylan, Lori	Waterford - TV
		Edge Agronomy Item Portal, Plans & Orders	Agronomy Item set up via Item Portal, Field Plans, and Creating Blend Orders	Terri, Tim, Jerome	Stone Arch 1
		Edge Item Portal, Pricing, & Optional Features	Edge Item Portal, Unit Conversions, Pricing, Discounts, Lot Tracking, Balances	Kristin, Kristi, Dawn K	Stone Arch 2
	12:00 12:30	Lunch	Introduce Sponsors	Michelle & Lisa	Ballroom 1
	12:30 1:30	Edge Grain Customer Portal-Contracts	Grower Contracts, Transfer Loads, Settle Grain, Sales Contracts with Intransit totals & Settled Shipments	Rod, Brenda, Dylan, Lori	Waterford -TV
		Edge Agronomy Dispatch & Application	Agronomy Dispatch & Application, Field Boundaries, emailing Order Application & Interfaces	Terri, Tim, Jerome	Stone Arch 1
		Edge Customer Portal & Balances	How to Setup Customers, email Invoices, Lookup Customer Balances, Credit Information, Discounts, & Taxes	Kristi, Kristin, Chuck	Stone Arch 2
		Energy Overview & New Features	Energy from Start to Finish, What's New, Questions on the Basics	Dawn K, Jason, Brandon	Ballroom 2
	1:30 1:40	Break	Employee Interview	Lisa & Dennis	Ballroom 1
	1:40 2:45	Edge Grain - Process Settlements	Quick Settlements, Grower Payments, access Grower History	Rod, Brenda, Dylan, Lori	Waterford -TV
		Using Inventory in Edge	Lot Tracking, Inventory Receiving, Electronic Receiving, Freight, Inventory Inquiry, where costs come from	Kristin, Kristi, Chuck	Stone Arch 2
		Agronomy BI & Q/A	BI & Open Discussion of Agronomy topics	Tim, Terri, Jerome, Kent, SME	Stone Arch 1
		Energy Hardware, Printers, & Paperless	The different Energy Hardware used for Laptops, Tablets, & Printers. See what the output looks like. Explore Online Orders, Emailing calls, Driver Notes, & emailing EOD reports	Jason, Dawn K, Brandon	Ballroom 2
	2:45 3:00	Break	Employee Interview	Dennis and Dylan	Ballroom 1
	3:00 3:45	Grain Activity Solutions	Answers to frequently asked grain questions	Brenda, Rod, Dylan, Lori	Waterford -TV
		Energy BI & Q/A	Talk about Energy Mobile, Energy Business Intelligence, Service Work Orders & any Questions you have	Dawn K, Jason, Brandon, Kent, SME	Ballroom 2
		Edge Invoicing	How to use the new Edge Invoicing software to enter invoices, contracts, Payments, Work Orders, and more	Kristi, Terri, Tim, Jerome	Stone Arch 1
		Understanding Inventory Costs & Q/A	Reading reports and understanding where costs come from. Open Q/A time	Kristin, Theresa, Chuck	Stone Arch 2
	3:45 3:55	Break	Commercial Break	Dennis & Dylan	Ballroom 1
	3:55 4:20	AgVantage Mobile	See AgVantage Mobile made for your customers & producers	Dylan, Dave H, Jerome	Waterford - TV
		AgVantage CRM	Learn about the CRM Document Exchange feature	Jason, Dillon, Tim	Ballroom 2
		Sponsor - DTN	Learn about our Sponsor DTN and what they can do for you	Mary, Lori, Rod, Brenda	Stone Arch 1
		Seed Trak Users	Hear about the Seed Trak conversion process & benefits	Michelle, Dennis, Theresa	Stone Arch 2
	4:20 4:45	Review the Day	Review of the Day & Prize Drawing	Michelle & Lisa	Ballroom 1



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Date	Time	Session Title	Session Description	Presenters	Location
Thursday, June 18, 2020	8:00 - 8:05	Welcome	Welcome & Login & Logistics	Lisa & Jason	Ballroom 1
	8:05 - 8:35	Feeding AgVantage's Future	In this keynote session, you'll get insight into what AgVantage is doing today, to continue to Feed the Future of our company and our customers.	Theresa Willems, VP Customer Services	Ballroom 1
		Introduction to upcoming sessions	5 minute intro to upcoming sessions	Lisa & Tim, Kristi, Brad	Ballroom 1
	8:50 - 9:00	Break	Sponsor ad	Dennis	Ballroom 1
	9:00 - 10:20	Edge Grain Management Reports	Live Cash Position on-line, drill down into DPR, Long/Short, Market Position, Grower Contract emails with electronic confirmation.	Rod, Brenda, Dylan, Lori	Waterford - TV
		Feed Operations, BI & Q/A	Edge Feed Operations, Feed BI, Q/A	Kristi, Dillon, Jerome, Kent	Stone Arch 2
		Seed Setup	Customer Portal and Item Portal, Ship Notices.	Tim, Dennis, Terri, Dave H	Stone Arch 1
		Edge GL & Finance BI from SMEs	Edge GL, Adjustments, Inventory Adjustments to Ledger, eAgVantage Financials, V8.1 Changes & Finance Business Intelligence Features	Kristin, Theresa, Dawn K, SME	Ballroom 2
	10:20 - 10:30	Break	Employee Interview	Dennis & Dillon	Ballroom 1
	10:30 - 12:00	Edge Invoicing & PC Invoicing	How to use Edge Invoicing, PC Invoicing and to email invoices	Kristi, Terri, Jerome	Stone Arch 1
		Edge AP & Collaboration	AP Invoice Entry, Vendors to Pay, & Check Writing. Using Edge Bank Reconciliation & What's coming in Version 8.1	Kristin, Theresa, Dave H	Ballroom 2
		Grain End of Day/End of Month	EOD timing with procedures, EOM Contract & Inventory Valuations, Captured Files, auto-save EOD reports as PDF	Rod, Brenda, Dylan, Lori	Waterford -TV
		Maintaining your System	What needs to be done for hosted and non-hosted systems. These tasks may not be getting done today, and it is something that customers need to be paying attention to. Also discuss what things need to be cleaned up in preparation for Tableau	Brad, Brandon, Wes	Stone Arch 2
	12:00 - 12:30	Lunch	AgVantage Skit	Michelle & team	Ballroom 1
	12:30 - 1:35	Grain BI & Q/A	See AgVantage Grain Business Intelligence products & enjoy Open Q/A Time	Kent, Rod, Brenda, Dylan, Lori	Waterford -TV
		Access Client Solutions & Security	Installing/maintaining Access Client Solutions and AgVantage Security setup and maintenance.	Brad, Wes, Dillon	Stone Arch 2
		AR & Fuel Tax Exemptions	AR & Fuel Tax Exemptions	Kristi, Dawn K, Kristin	Ballroom 2
		Seed Grower Plans & Electronic Ordering	Seed Grower Plans & Electronic Ordering	Tim, Dennis, Dave H	Stone Arch 1
	1:35 - 1:45	Break	Sponsor Commercial	Dennis	Ballroom 1
	1:45 - 2:50	Feeding Your Organization	Post Covid 19 discussion for the future of your cooperative. What will be needed for success? Topics will include best practices regarding: People, Technology, Management, & Internal controls	Jeff Brandenburg, Brad, Wes	Stone Arch 2
		AR Statements, & Web Payments	eAgV & Regular AR Statements & Web Payments	Kristi, Chuck, Dylan	Waterford - TV
		Seed Dispatching, Inventory, & Q/A	Seed Dispatching, Seed Inventory and Seed Q/A	Tim, Dennis, Dillon, Dave H	Stone Arch 1
		Edge Inventory Blends & Options	See the differences between Agronomy. Inventory, and AR blends. Understanding the multiple Y/N questions in optional features in regards to blends as well as AR Constants file.	Kristin, Terri, Jerome	Ballroom 2
	2:50 - 3:00	Break	AgVantage Commercial	Dave H, Dylan, Jerome	Ballroom 1
	3:00 - 4:05	Feeding you Spreadsheets	Learn this useful skill to transfer data from AgVantage to be used Spreadsheets and other data analytics	Dillon, Brad, Kristi	Stone Arch 1
		Sales Analysis Tools	Sales Analysis by Department, Customer, Manufacturer, Salesperson as well as GAP Analysis to generate more business.	Kristin, Rod, Terri	Waterford - TV
		AgVantage Version 8.1	AgVantage Version 8.1 is on the horizon! Join the AgVantage team in this session to hear about the upcoming enhancements that will now be possible because of our latest version of software. See the great things Version 8.1 will have to offer.	Theresa, Dave H, Chuck, Dawn K	Ballroom 2
		Sponsor - Bushel	Learn about our Sponsor Bushel and what they can do for you	Camille Grade, Brenda, Lori, Dylan	Stone Arch 2
	4:05 - 4:45	Positivity in the Workplace & Closing	Hear Michelle's powerful topic on "Positivity in the Workplace" plus a final drawing and Review of the Conference	Michelle & Lisa	Ballroom 1